

**Xylem Water Solutions (Hong Kong) Limited**

Unit 1712, 17/F, Grand City Plaza  
1 Sai Lau Kok Road, Tsuen Wan  
N.T. Hong Kong  
Tel +852.2945 0100 Fax +852.2741 6605

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To Whom It May Concern:

As part of our continued focus on the commercial building services market in Hong Kong we are pleased to clarify the following brands are all under Xylem Inc. family of products to provide water solutions. This letter is intended for submission purposes for all Hong Kong and Macau Projects:

- Single-stage end suction Vogel pumps will be replaced by **Goulds** GISO series pumps; GISO series pumps will be in **Gould Water Technology** brand;
- Casted Vertical Multi-stage pumps will be in **Lowara Vogel Series**;
- Stamped / pressed Multi-stages pumps will be in **Lowara** brand.

Please note our **Bell & Gossett** brand does not offer multi-stage pumps and it will be provided in **Lowara** or **Goulds Water Technology** brand only.

This is also to highlight that Vogel Pumpen has been incorporated into our flagship Lowara line of products effective since 1 January 2015 and known as **Lowara Vogel Series**. This move strengthens the Lowara portfolio in the heavy industrial market and enables us to offer customer a total pumping solution for all applications, whilst retaining the brand heritage and strong market positions of both Lowara and Vogel Pumpen.

We hope this clarifies the all doubts and feel free to contact us or our authorized distributors if you have further questions.



Best Regards,

**Xylem Water Solutions (Hong Kong) Limited**

